

Arrow Electronics, Inc. Fact Sheet



OVERVIEW

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Headquartered in Melville, New York, Arrow serves as a supply channel partner for approximately 700 suppliers and 140,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 300 locations in 50 countries and territories.

Arrow's vision is to be the Clear #1 worldwide provider of products, services and solutions that connects technology with customers, powers the supply chain and delivers premium investment results.

FAST FACTS

Ticker Symbol: ARW (NYSE)
2007 Sales: \$16 billion
- Global Components: \$11.2 billion
- Global Enterprise Computing Solutions: \$4.8 billion
2007 Net Income: \$408.8 million*
2007 Operating Income: \$698.7 million*
2007 EPS: \$3.29*
Worldwide Presence: more than 300 locations

ARROW AT A GLANCE

Fortune 500 Ranking¹: 179
Employees Worldwide: 12,600
Suppliers Worldwide: 700
Customers Worldwide: 140,000
Fiscal Year: Calendar Year
Industry: Electronic Components and Computer Products Distribution
Founded: 1935
Incorporated: 1946
Public: 1961
Web Site: www.arrow.com

* EXCLUDING SPECIAL CHARGES

CORPORATE HEADQUARTERS

50 Marcus Drive,
Melville, New York 11747-4210
(631) 847-2000

BUSINESS UNITS

Arrow Electronics, Inc.
Chairman and CEO: William E. Mitchell
President and COO: Michael J. Long

Arrow Global Components

North American Components
President: Kurt Colehower
Web Site: www.arrownac.com

EMEASA
(Europe, Middle East, Africa and South America)
President: Philippe Combes
Web Site: www.arroweurope.com

Asia/Pacific
President: Peter T. Kong
Web Site: www.arrowasia.com

Arrow Enterprise Computing Solutions
Presidents: Kevin J. Gilroy and M. Catherine Morris
Web Site: www.arrowecs.com

MEDIA CONTACTS

Jacqueline F. Strayer, Vice President, Corporate Communications, 631-847-2101, or jfstrayer@arrow.com
John Hourigan, Director, External Communications, Corporate Communications, 303-824-4586, or jhourigan@arrow.com



AWARDS AND RECOGNITION

- Recognized as one of *Fortune Magazine's* Most Admired Companies (2008)
- Recognized as one of *Forbes* "400 Best Big Companies in America" (2007)
- Recognized as one of *Fortune Magazine's* Most Admired Companies (2007)
- Ranked in the top 100 of the *Information Week* 500 for innovative use of information technology (2006)
- Ranked as the largest publicly traded company on Long Island by *Newsday* (2006)

MARKETS SERVED

- Automotive & Transportation
- Banking
- Communications
- Computer & Peripherals
- Consumer Electronics
- Multimedia
- Federal Aerospace and Defense
- Industrial Equipment
- Information Systems
- Instrumentation
- Medical, Life Sciences & Health Care
- Metering
- Microcontrollers & Microprocessors
- Mobile Computing Components
- Networking & Datacom
- Optoelectronics
- Point of Access/Gaming
- Telecommunications

EXECUTIVE OFFICERS

William E. Mitchell

Chairman and Chief Executive Officer

Michael J. Long

President and Chief Operating Officer

Peter S. Brown

Senior Vice President, General Counsel and Secretary

John P. McMahon

Senior Vice President, Corporate Human Resources

Paul J. Reilly

Senior Vice President and Chief Financial Officer

CORPORATE OFFICERS

Wayne Brody

Vice President, Assistant Secretary and Chief Compliance Officer

Kurt Colehower

Vice President and President,
Arrow North American Components (NAC)

Philippe Combes

Vice President and President,
Arrow Europe, Middle East, Africa and South America (EMEASA)

Kevin J. Gilroy

Senior Vice President and President,
Arrow Enterprise Computing Solutions (ECS)

Ernest Keith

Vice President, Worldwide Operational Excellence,
Arrow Global Components

Peter T. Kong

Vice President and President, Arrow Asia/Pacific

Bhawmesh C. Mathur

Senior Vice President, Supplier Marketing and Asset Management,
Arrow Global Components

Brian P. McNally

Vice President and President, Global Alliance and Supply Chain,
Arrow Global Components

Vincent Melvin

Vice President and Chief Information Officer

M. Catherine Morris

Senior Vice President and President,
Arrow Enterprise Computing Solutions (ECS)

CORPORATE OFFICERS (CONTINUED)

Jan M. Salsgiver

Vice President and Executive Vice President, Arrow Europe,
Middle East, Africa and South America (EMEASA)

Vincent Vellucci

Vice President and Senior Vice President, Global Sales
Excellence, Arrow Global Components

BOARD OF DIRECTORS

William E. Mitchell

Chairman and Chief Executive Officer,
Arrow Electronics, Inc.

Daniel W. Duval

Lead Independent Director, Arrow Electronics, Inc.

John C. Waddell

Vice Chairman, Arrow Electronics, Inc.

Gail E. Hamilton

Former Executive Vice President, Symantec

John N. Hanson

Chairman, Joy Global Inc.

Richard S. Hill

Chairman and Chief Executive Officer, Novellus Systems Inc.

M.F. (Fran) Keeth

Retired President and Chief Executive Officer,
Shell Chemical LP

Roger King

Retired President and Chief Executive Officer,
Sa Sa International Holdings Ltd.

Michael J. Long

President and Chief Operating Officer,
Arrow Electronics, Inc.

Karen Gordon Mills

Managing Director, Solera Capital LLC

Stephen C. Patrick

Chief Financial Officer, Colgate-Palmolive Company

Barry W. Perry

Former Chairman and Chief Executive Officer,
Engelhard Corporation



COMPANY PROFILE

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions, with 2007 sales of \$16 billion. Headquartered in Melville, New York, Arrow serves as a supply channel partner for approximately 700 suppliers and 140,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 300 locations in 50 countries and territories.

A *Fortune 500* company with 12,600 employees worldwide, Arrow brings the technology solutions of its customers and suppliers to a breadth of markets, including telecommunications, information systems, automotive and transportation, medical and life sciences, industrial equipment and consumer electronics.

Arrow provides specialized services and expertise at each stage of a product's life cycle, accelerating and simplifying the journey from concept to market. Each product's journey begins with the technology innovations of Arrow's suppliers who introduce thousands of new components and computer products each month. Arrow's customers use that technology to design and manufacture products from home security systems to global telecommunications networks. No single customer accounted for more than 2% of the company's consolidated sales during the year ended December 31, 2007.

This journey from concept to market has become increasingly complex in today's business environment. Arrow customers frequently design and manufacture products across multiple, global locations. Rapid changes in technology add new dimensions to product design and manufacturing. Arrow makes connections across a complex supply chain, manages that complexity, and injects speed at each juncture of the journey to market for technology products with design, fulfillment, materials planning, inventory management and management solutions.

With more than 70 years of industry experience, Arrow demonstrates the ability to be innovative and responsive to global business demands and requirements, working together with its customers and suppliers to ensure their business success.

RECENT MEDIA COVERAGE:

http://www.arrow.com/media_center/mediacoverage.html